

Message Text

UNCLASSIFIED

PAGE 01 MONTRE 01216 261513Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----082135 261552Z /47
R 261446Z JUL 77
FM AMCONSUL MONTREAL
TO USDOC WASHDC
INFO SECSTATE WASHDC 9254

UNCLAS MONTREAL 1216

E. O. 11652: N/A
TAGS: BGEN, CA
SUBJ: PRIVATE TRADE OPPORTUNITY

1. 122/04/P0083

2. 07/25/77

3. E. TOLMAN

4. 122 CANADA

5. MIAD

6(A) WRITE, CALL
6(B) JOHN DELALLO, PRESIDENT
6(C) INSULATION MANUFACTURING AND PROCESSORS, LTD.
75 STINSON BLVD.
VILLE ST. LAURENT P.Q. H4N 2E1 CANADA

7. TEL: (514) 748-6441
TELEX: 05-826731

8. ----

9. 104-11 9A. DIRECT SALE, AGENCY, DISTRIBUTOR, ETC.
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 MONTRE 01216 261513Z

10. DESCRIPTION

34336XX-0000 SOLAR HEATING SYSTEMS

32933XX-0000 INSULATION, ASBESTOS

30792XX-0000 INSULATION, FOAMED PLASTICS

32962XX-0000 INSULATION, MINERAL WOOL FOR INDUSTRIAL EQUIPMENT

32961XX-0000 INSULATION, MINERAL WOOL, STRUCTURAL

24994XX-0000 INSULATION PRODUCTS, CORK

28993XX-0000 INSULATION PRODUCTS, HEAT, ELECTRIC ETC.

30695XX-0000 INSULATION PRODUCTS, RUBBER

FOUNDED IN 1957, WITH BRANCH OFFICES AND WAREHOUSES IN HALIFAX, MONTREAL, TORONTO AND EDMONTON, INSULATION MANUFACTURING AND PROCESSORS, LTD., IS A WHOLLY OWNED SUBSIDIARY OF CANISCO, ONE OF THE LARGEST INSULATION CONTRACTOR FIRMS IN CANADA. INSULATION MANUFACTURING EMPLOYS 12 OF WHICH 4 ARE SALES PERSONNEL. MARKETING TERRITORY: CANADAWIDE. ANNUAL SALES EXCEED \$2.5 MILLION. SUBJECT FIRM SPECIALIZES IN CUSTOM FABRICATION OF INSULATION. RANGE OF MATERIALS HANDLED INCLUDES CORK BOARD, URETHANE PIPE COVERING, LIGHT-WEIGHT FIBROUS GLASS INSULATION, SHEATHED FOAM-GLASS, SPECIAL PAINT COATINGS, ETC. PRESENTLY HANDLES PRODUCTS FROM FLINTKOTE, OWENS CORNING, HOLMES INSULATION, ATLAS ASBESTOS, THERMOCON, AND CELOTEMP CORPORATIONS. INSULATION MANUFACTURING AND PROCESSORS LTD, WISHES, SPECIFICALLY, TO FIND U.S. MANUFACTURING OF SOLAR HEATING COMPONENTS WITH A VIEW
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 MONTRE 01216 261513Z

TO EXPANDING INTO THE AREA OF SOLAR HEATING EQUIPMENT SALES IN CANADA. SUBJECT FIRM ALSO IS MUCH INTERESTED IN BROADENING THE LINES OF INSULATION MATERIALS WHICH IT PRESENTLY HANDLES.
HARPER

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 26-Jul-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977MONTRE01216
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770266-0470
Format: TEL
From: MONTREAL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770719/aaaaaptq.tel
Line Count: 99
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 6ce90d64-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 22-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1747367
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BGEN, CA
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/6ce90d64-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009